

# Adapting recommendations to short-term shopping goals

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# A small example

- Past purchases:





- Present views:



- What to recommend?

# Short-term shopping goals

- Assumption:
  - User has a reason to visit a web shop 
  - Strong indicator for the type of product he wants
  - But: His past behaviour might be important, too!
- RS has to adapt to the intended goal fast
  - Without forgetting the users general taste 

# Research vs. reality

- Common in RS research:
  - Rating matrix (User/Item-matrix)
  - No contextual information
- Real-world scenario web shops:
  - Few ratings (if any)
  - Log data always available
  - Context known (item data, user demographics, ...)

# Log data structure\*

Item	User	Brand	Color	Category	Session	Action
I081	U041	B072	Green	Shoes	S022	VIEW
I027	U023	B099	Blue	Trousers	S029	SALE
I012	U014	B076	Grey	Jackets	S037	WISH
I044	U064	B025	Red	Caps	S042	CART
I091	U088	B077	Yellow	T-shirts	S055	SALE
I032	U088	B077	Red	T-shirts	S055	SALE
I087	U088	B077	Black	T-shirts	S066	SALE
I011	U088	B066	Black	Shoes	S077	VIEW
I054	U088	B077	Green	Shoes	S077	VIEW

\*anonymized/simplified

# Log data structure\*

Item	User	Brand	Color	Category	Session	Action
I081	U041	B072	Green	Shoes	S022	VIEW
I027	U023	B099	Blue	Trousers	S029	SALE
I012	U014	B076	Grey	Jackets	S037	WISH
I044	U064	B025	Red	Caps	S042	CART
I091	U088	B077	Yellow	T-shirts	S055	SALE
I032	U088	B077	Red	T-shirts	S055	SALE
I087	U088	B077	Black	T-shirts	S066	SALE
I011	U088	B066	Black	Shoes	S077	VIEW
I054	U088	B077	Green	Shoes	S077	VIEW

## User-item assignment

\*anonymized/simplified

# Log data structure\*

Item	User	Brand	Color	Category	Session	Action
I081	U041	B072	Green	Shoes	S022	VIEW
I027	U023	B099	Blue	Trousers	S029	SALE
I012	U014	B076	Grey	Jackets	S037	WISH
I044	U064	B025	Red	Caps	S042	CART
I091	U088	B077	Yellow	T-shirts	S055	SALE
I032	U088	B077	Red	T-shirts	S055	SALE
I087	U088	B077	Black	T-shirts	S066	SALE
I011	U088	B066	Black	Shoes	S077	VIEW
I054	U088	B077	Green	Shoes	S077	VIEW

Product information

\*anonymized/simplified

# Log data structure\*

Item	User	Brand	Color	Category	Session	Action
I081	U041	B072	Green	Shoes	S022	VIEW
I027	U023	B099	Blue	Trousers	S029	SALE
I012	U014	B076	Grey	Jackets	S037	WISH
I044	U064	B025	Red	Caps	S042	CART
I091	U088	B077	Yellow	T-shirts	S055	SALE
I032	U088	B077	Red	T-shirts	S055	SALE
I087	U088	B077	Black	T-shirts	S066	SALE
I011	U088	B066	Black	Shoes	S077	VIEW
I054	U088	B077	Green	Shoes	S077	VIEW

## Session information

\*anonymized/simplified



# Log data structure\*

Item	User	Brand	Color	Category	Session	Action
I081	U041	B072	Green	Shoes	S022	VIEW
I027	U023	B099	Blue	Trousers	S029	SALE
I012	U014	B076	Grey	Jackets	S037	WISH
I044	U064	B025	Red	Caps	S042	CART
I091	U088	B077	Yellow	T-shirts	S055	SALE
I032	U088	B077	Red	T-shirts	S055	SALE
I087	U088	B077	Black	T-shirts	S066	SALE
I011	U088	B066	Black	Shoes	S077	VIEW
I054	U088	B077	Green	Shoes	S077	VIEW

4 different user actions

\*anonymized/simplified

# Log data structure\*

Item	User	Brand	Color	Category	Session	Action
I081	U041	B072	Green	Shoes	S022	VIEW
I027	U023	B099	Blue	Trousers	S029	SALE
I012	U014	B076	Grey	Jackets	S037	WISH
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I091	U088	B077	Yellow	T-shirts	S055	SALE
I032	U088	B077	Red	T-shirts	S055	SALE
I087	U088	B077	Black	T-shirts	S066	SALE
I011	U088	B066	Black	Shoes	S077	VIEW
I054	U088	B077	Green	Shoes	S077	VIEW

## Actions of the example user

\*anonymized/simplified

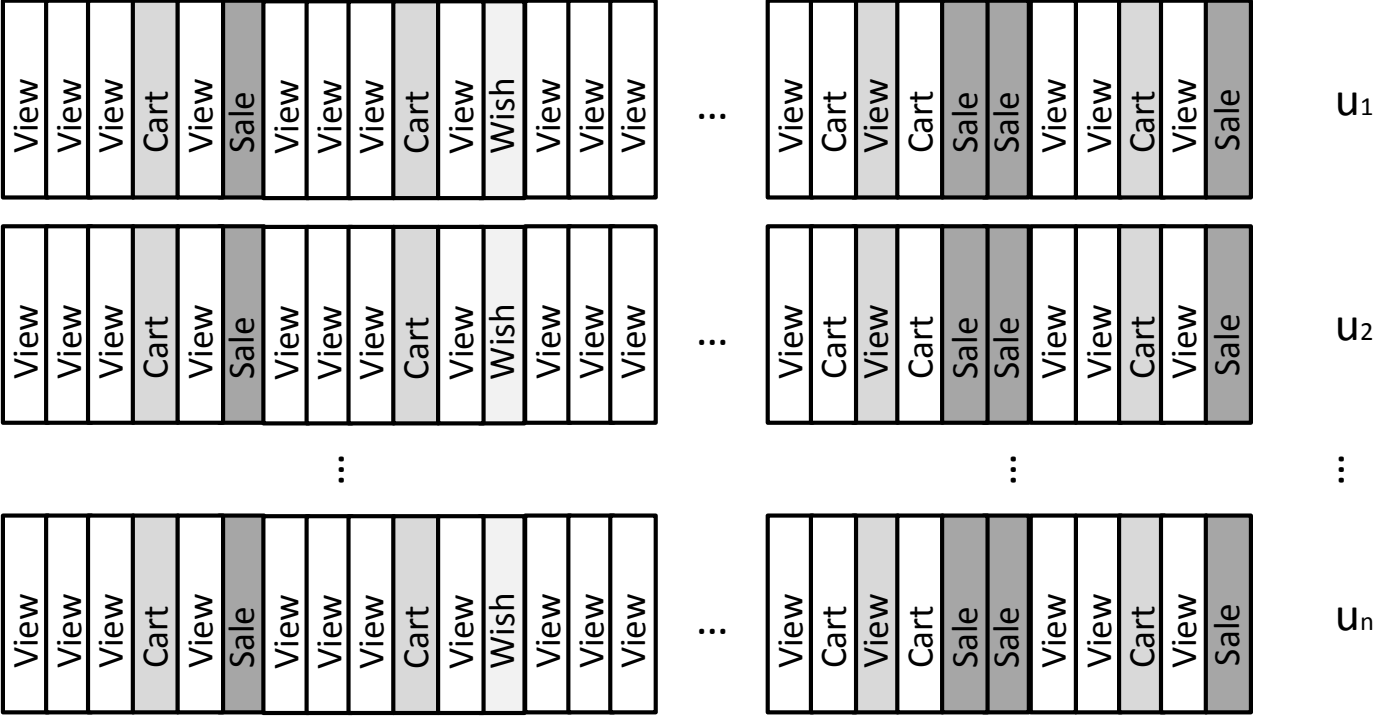
# Research focus

1. Creating an offline evaluation protocol with short-term shopping goals in mind
2. Adapting and comparing different recommendation techniques on short-term shopping goals

# The protocol

- Session-based evaluation protocol for offline log data
- Exploit available information about the sequence of the visitor actions
- Take the short-term interests into account by revealing recent actions to the recommender

# Short-term adapting recommendation



# 1) Get actions per user

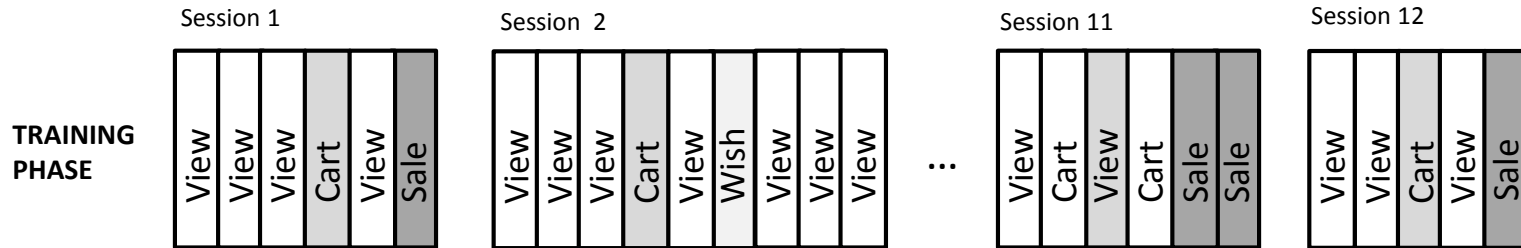
TRAINING  
PHASE

View
View
View
Cart
View
Sale
View
View
View
Cart
View
Wish
View
View
View

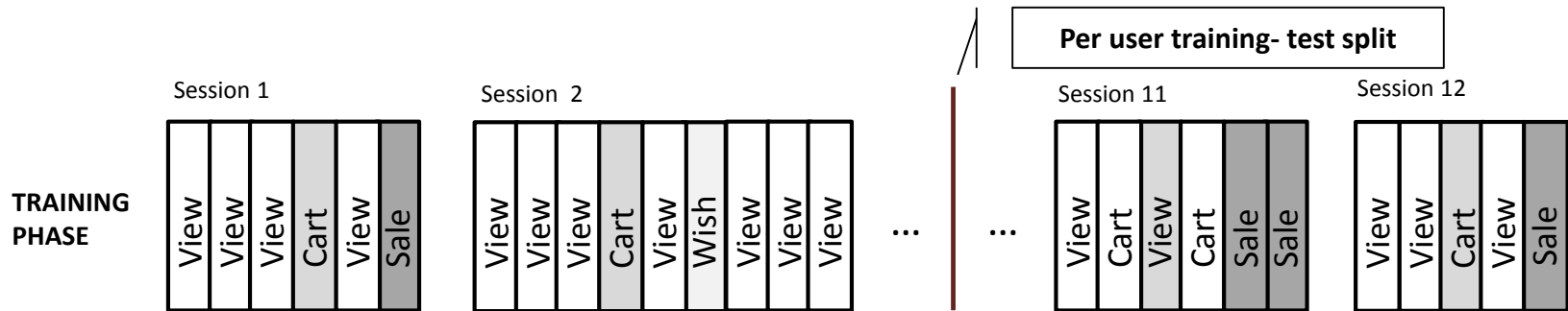
⋮

View
Cart
View
Cart
Sale
Sale
View
View
Cart
View
Sale

## 2) Group by session

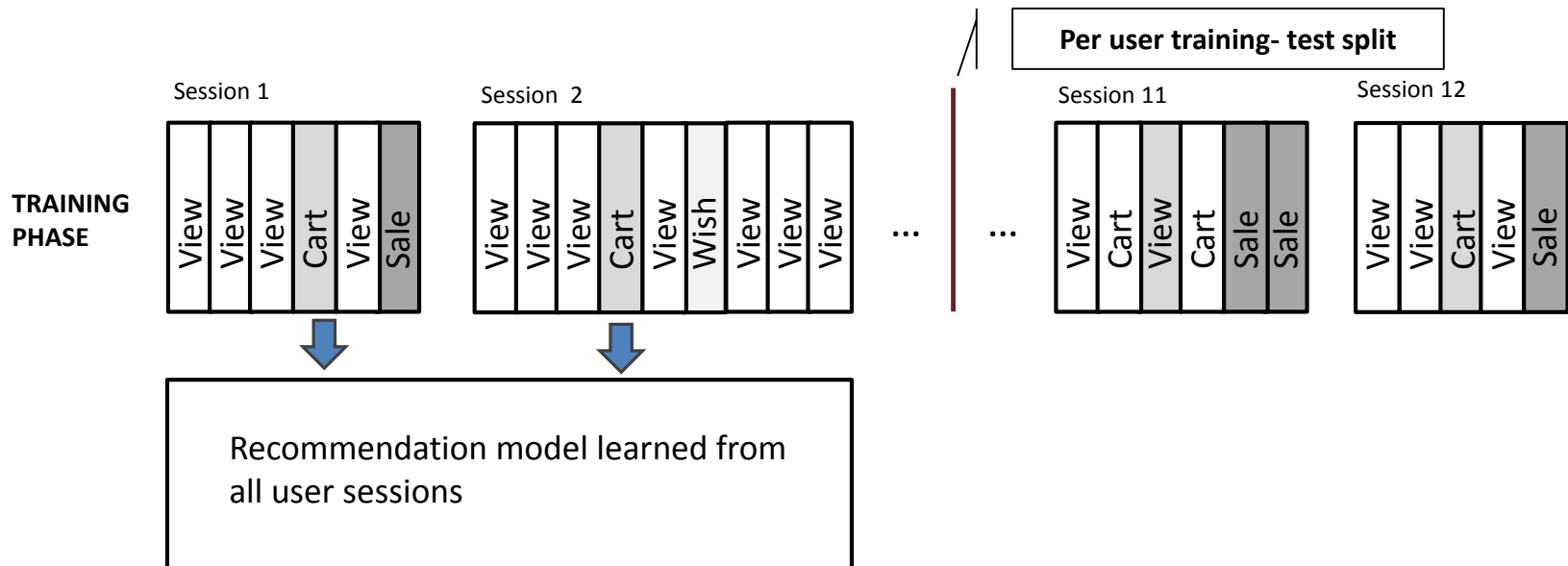


# 3) Split in training and test

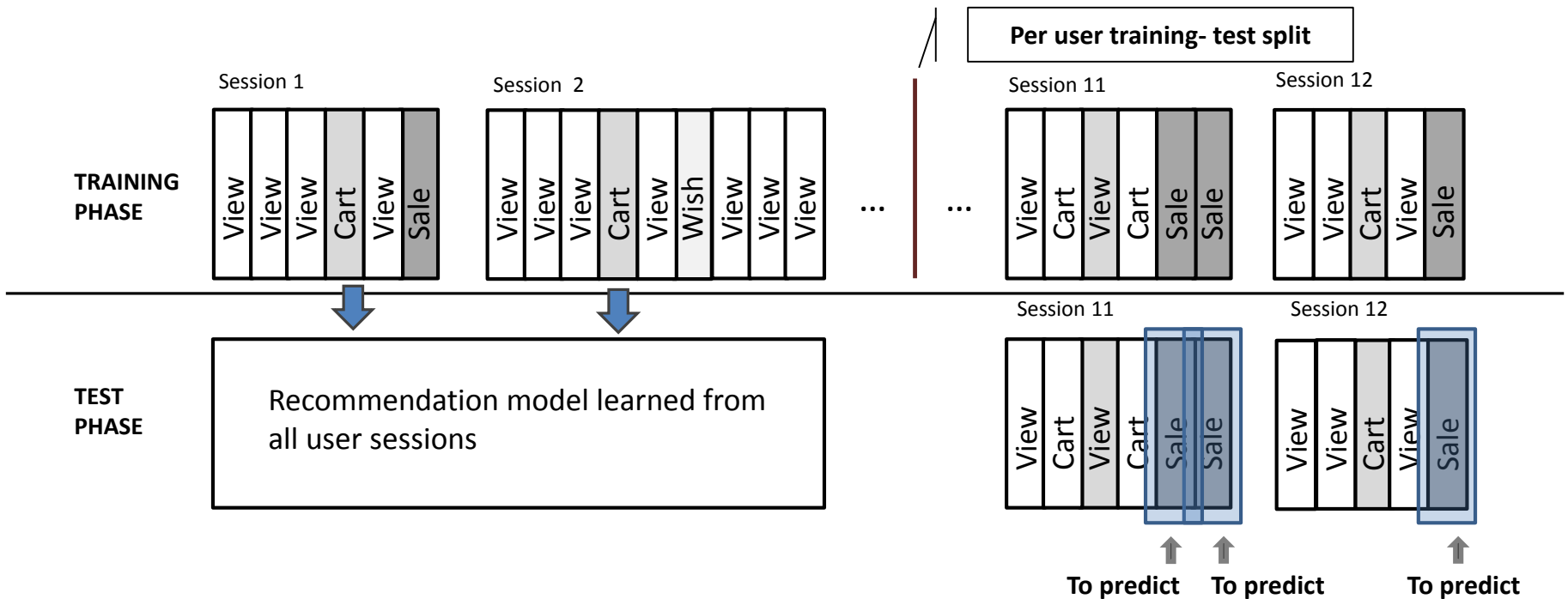




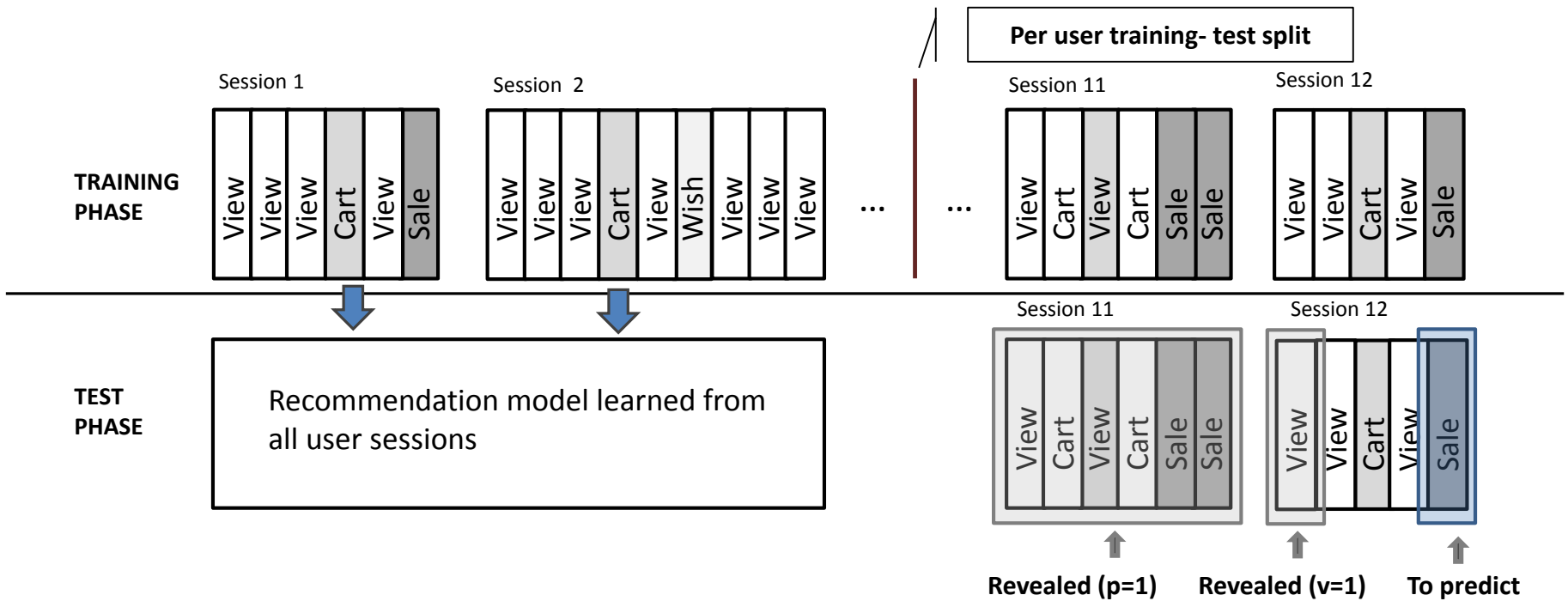
# 4) Train baseline recommender



# 5) Identify purchases to predict



# 6) Reveal short-term information



# Experiments

- Benchmark of existing (standard) recommendation algorithms against hybrid algorithms that take the short-term interest into account.
- Result: Rather easy contextualization already leads to good performance improvements

# Used data set

- Anonymized log data provided by Zalando
  - About 20 million logged actions
  - Naturally, many only-viewing users

	Sparse	Medium	Dense
Users	121,018	38,447	1,869
Items	40,526	19,061	2,208
Purchases	680,787	344,684	43,079
Views	9,807,282	3,929,813	117,734
Min. purchases/user	3	5	10
Min. purchases/item	3	5	10

# Algorithms

## **Non-contextualized baseline strategies**

- BPR

**Learning-to-rank algorithm for implicit feedback  
with matrix factorization model**

S. Rendle, C. Freudenthaler, Z. Gantner, L. Schmidt-Thieme;

BPR: Bayesian Personalized Ranking from Implicit Feedback; 2012

# Algorithms

## **Non-contextualized baseline strategies**

- BPR
- Item-kNN

Traditional collaborative filtering

# Algorithms

## **Non-contextualized baseline strategies**

- BPR
- Item-kNN
- PopRank

Unpersonalized, most viewed and purchased



# Algorithms

## **Non-contextualized baseline strategies**

- BPR
- Item-kNN
- PopRank
- Random

Lowest baseline, over all items

# Algorithms

## **Non-contextualized baseline strategies**

- BPR
- Item-kNN
- PopRank
- Random

## **Contextualization strategies**

- CoOccur

Users who viewed A, also viewed B.

# Algorithms

## **Non-contextualized baseline strategies**

- BPR
- Item-kNN
- PopRank
- Random

## **Contextualization strategies**

- CoOccur
- CoOccur-Filtering

As above, but ordered by baseline

# Algorithms

## **Non-contextualized baseline strategies**

- BPR
- Item-kNN
- PopRank
- Random

## **Contextualization strategies**

- CoOccur
- CoOccur-Filtering
- FeatureMatching

Short-term content-based user profile  
with preferred brand and category

# Algorithms

## **Non-contextualized baseline strategies**

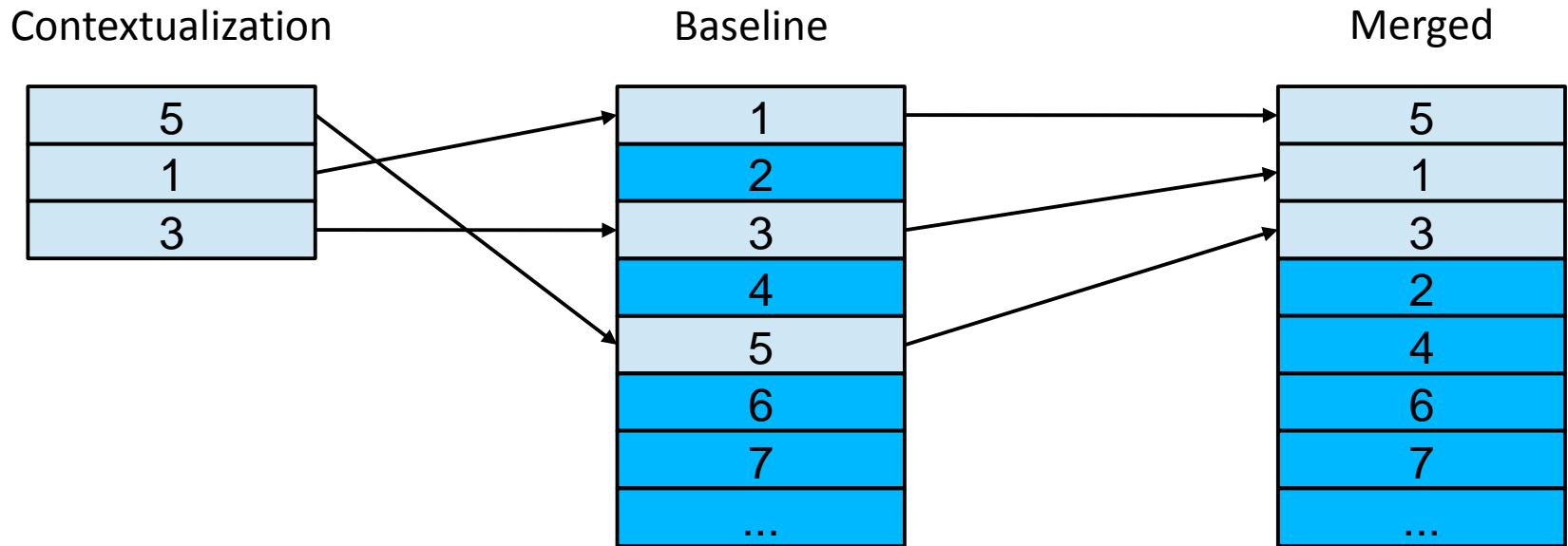
- BPR
- Item-kNN
- PopRank
- Random

## **Contextualization strategies**

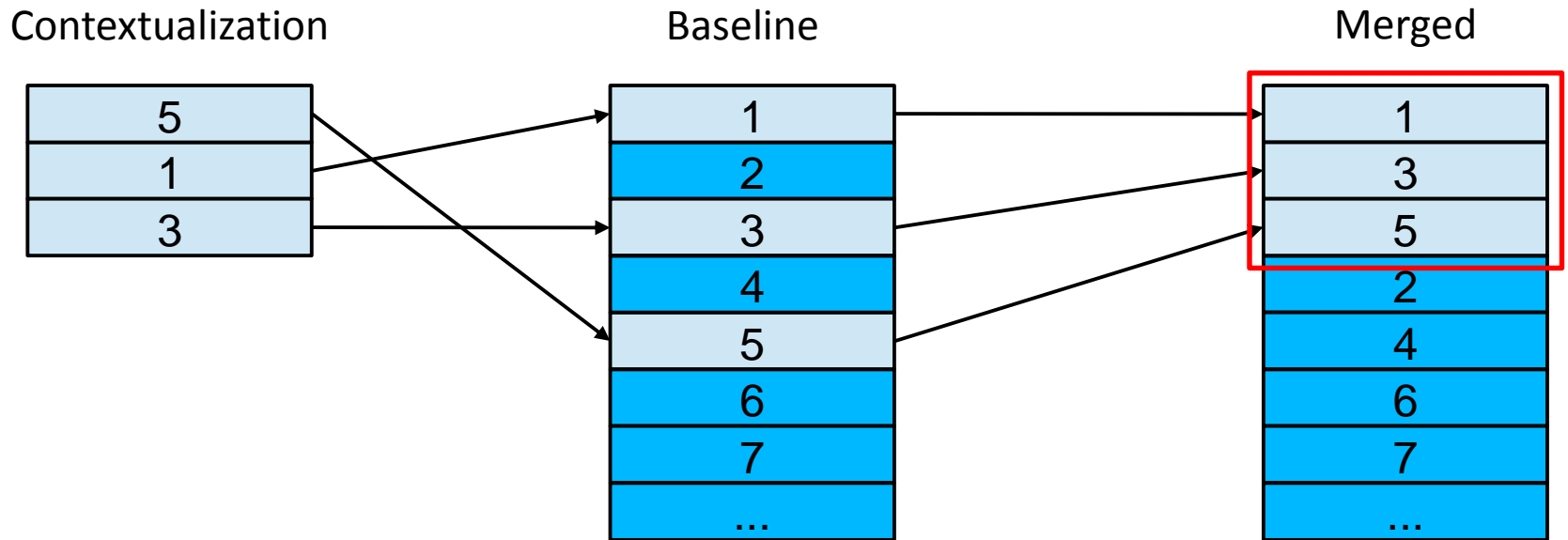
- CoOccur
- CoOccur-Filtering
- FeatureMatching
- RecentlyViewed

„Shopping history“

# Hybridization



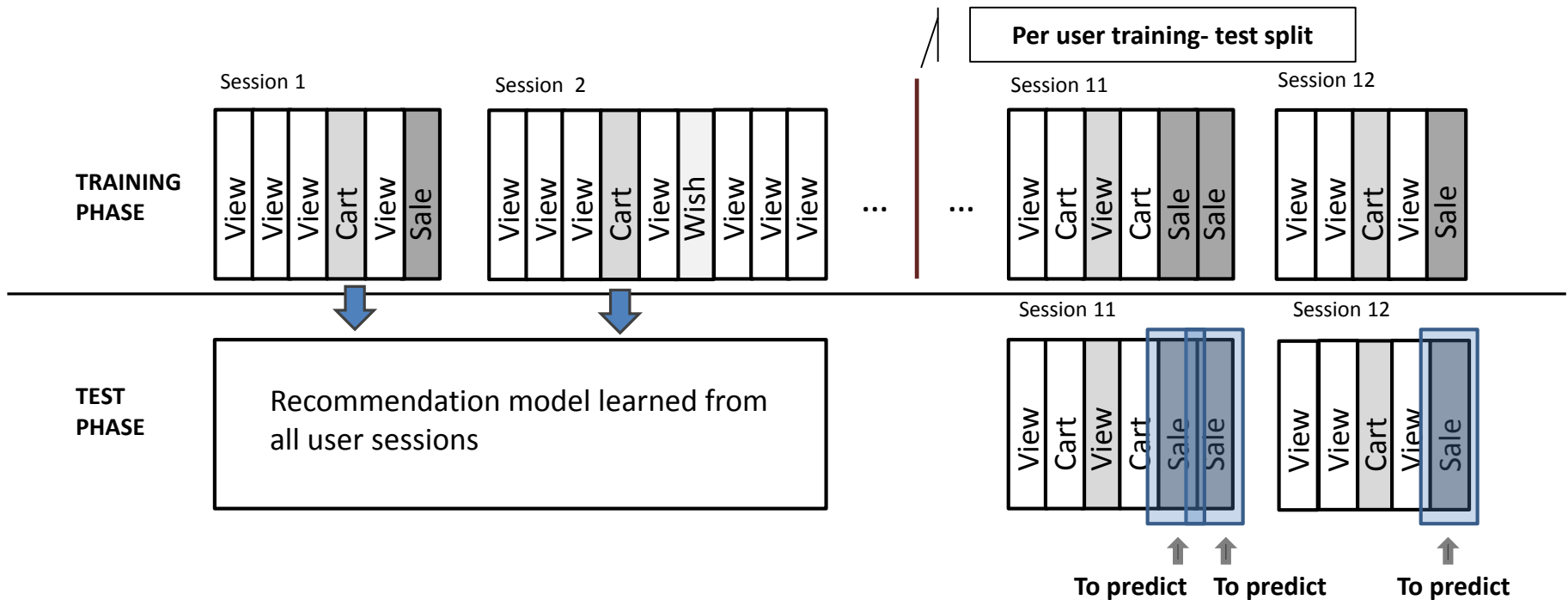
# Hybridization



CoOccur-Filtering keeps baseline order

# Evaluation metric

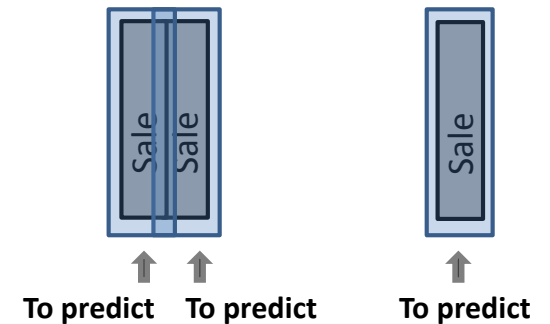
- Variant of the recall:





# Evaluation metric

- Variant of the recall:



# Evaluation metric

- Variant of the recall:



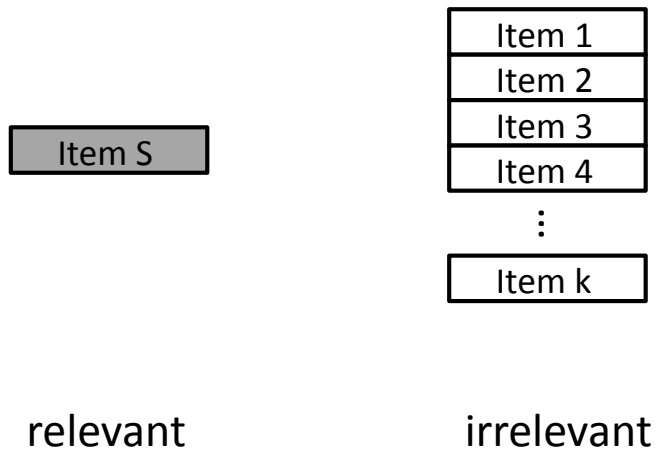
# Evaluation metric

- Variant of the recall:



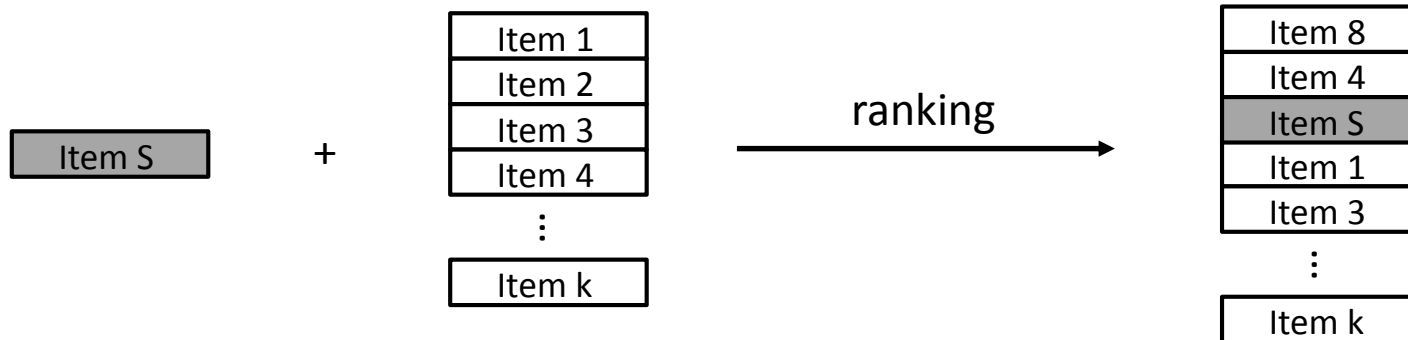
# Evaluation metric

- Variant of the recall:



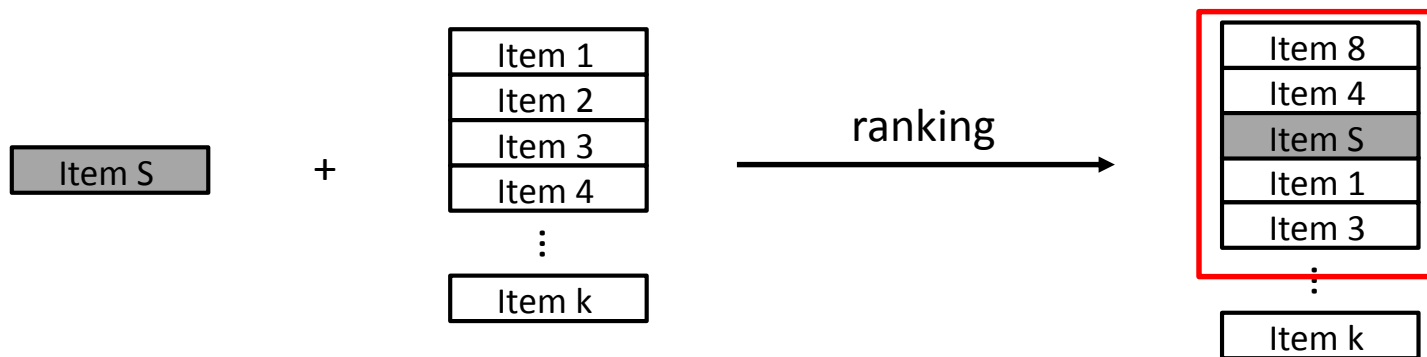
# Evaluation metric

- Variant of the recall:



# Evaluation metric

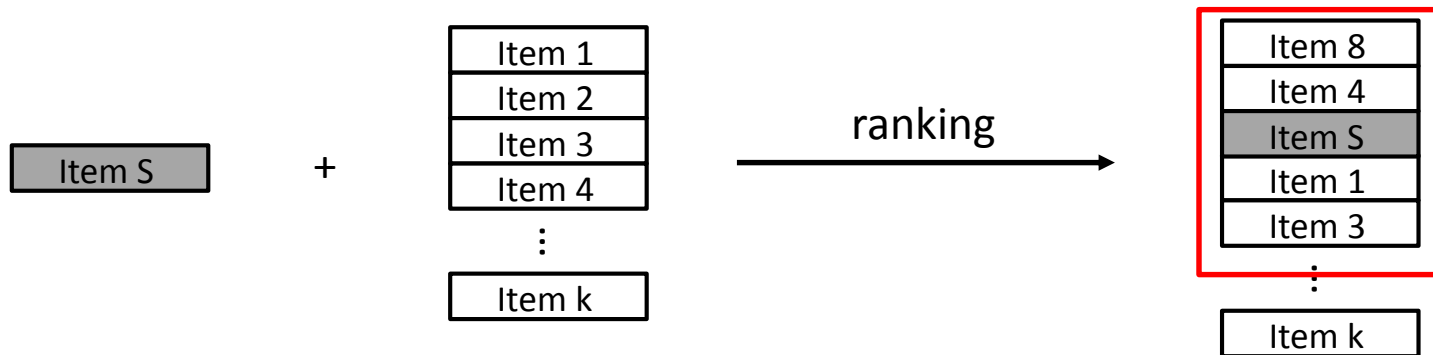
- Variant of the recall:



**S in Top-N? → Hit!**

# Evaluation metric

- Variant of the recall:



- Variant of the precision:  $\frac{1}{1+k} \cdot recall$

# Results

Recall-variant  
Dense subsample

	v=0, p=2	v=2, p=2	v=5, p=2	v=10, p=2	v=5, p=0
BPR	0.40				
POP RANK	0.21				
ITEM KNN	0.19				
RANDOM	0.09				
CoOccur + ...					
BPR	0.38	0.47	0.49	0.52	0.48
POP RANK	0.37	0.45	0.48	0.51	0.41
RANDOM	0.31	0.44	0.48	0.50	0.40
CoOccur-Filter + ...					
BPR	0.39	0.47	0.48	0.50	0.48
POP RANK	0.29	0.36	0.38	0.39	0.38
RANDOM	0.23	0.34	0.35	0.37	0.36
FeatureMatching + ...					
BPR	0.41	0.65	0.71	0.76	0.71
POP RANK	0.38	0.62	0.68	0.72	0.64
RANDOM	0.31	0.60	0.66	0.73	0.61
Recently Viewed + ...					
BPR	0.40	0.55	0.64	0.72	0.63
POP RANK	0.36	0.53	0.62	0.71	0.52
RANDOM	0.27	0.47	0.57	0.67	0.47
Recently Viewed + FeatureMatching + ...					
BPR	<b>0.41</b>	<b>0.66</b>	<b>0.73</b>	<b>0.79</b>	<b>0.71</b>
POP RANK	0.40	0.65	0.72	0.79	0.64
RANDOM	0.32	0.63	0.70	0.78	0.62



# Results

Recall-variant

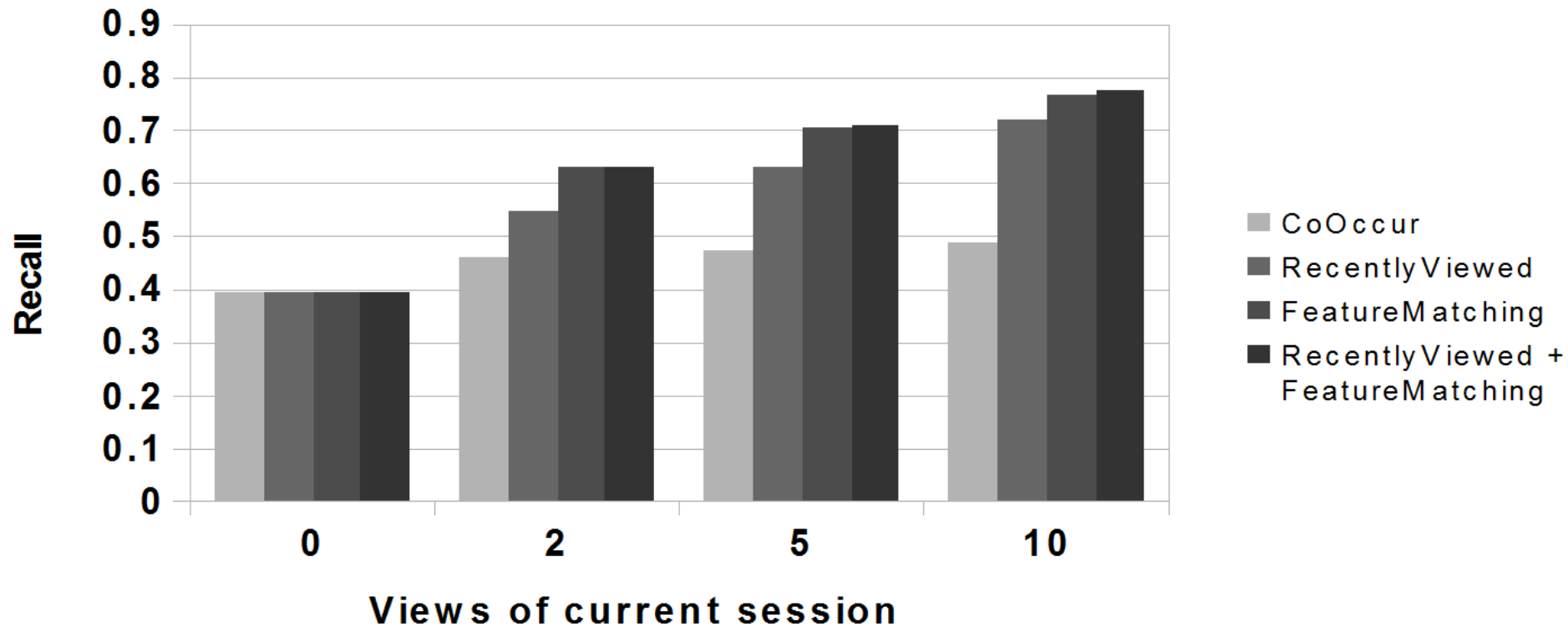
Different subsamples

	v=0, p=2	v=2, p=2	v=5, p=2	v=10, p=2	v=5, p=0
<b>Dense:</b> RecentlyViewed + FeatureMatching + ...					
BPR	<b>0.29</b>	<b>0.53</b>	<b>0.61</b>	<b>0.69</b>	<b>0.58</b>
POP RANK	0.28	0.51	0.61	0.68	0.52
RANDOM	0.25	0.50	0.60	0.69	0.51
<b>Medium:</b> RecentlyViewed + FeatureMatching + ...					
BPR	<b>0.53</b>	<b>0.69</b>	<b>0.73</b>	<b>0.78</b>	<b>0.72</b>
POP RANK	0.51	0.68	0.72	0.77	0.65
RANDOM	0.36	0.59	0.65	0.72	0.55
<b>Sparse:</b> RecentlyViewed + FeatureMatching + ...					
BPR	<b>0.59</b>	<b>0.75</b>	<b>0.79</b>	<b>0.83</b>	<b>0.77</b>
POP RANK	0.58	0.73	0.78	0.82	0.72
RANDOM	0.36	0.63	0.69	0.76	0.60

Also measured: MRR

Other dataset: Tmall (Alibaba Group, CN)

# Influence of short-term actions



# Discussion / open problems

- Open challenges: How should specific visitor action be interpreted? Recommending items seen in the past?
- Limitations through offline evaluation
  - To which extent is prediction/recall a good metric?
  - What about obviousness?
  - User study/online experiment
- Domain dependant

# Summary

- Taking short-term interests into account can improve the recommendation
- More realistic protocol for the aspect of short-term interest
- Even simple approaches perform well
- Domain specifics (brand-loyalty, categories) can be important